

Business Consultancy

Two-Day Workshop



Summary

Successful Business Partners and Specialists operating in a Business Partnering model need to have first class consulting skills. This workshop examines the roles of an Internal Consultant, deconstructs the process and puts it back together with the underpinning skills. Any HR Professional who needs Consultancy skills in their role will benefit from this workshop.

Workshop Details

The price is £895 per person. A 10% discount is offered on a second place booked and invoiced at the same time.

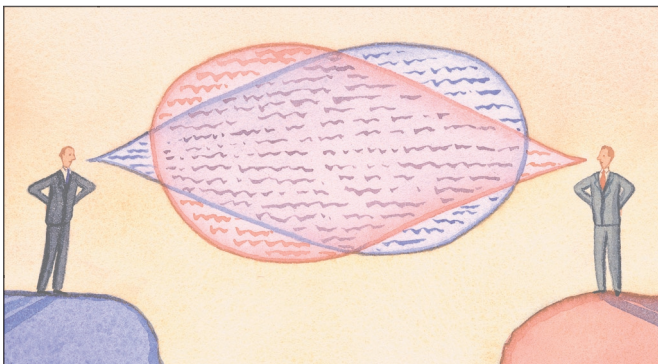
To book your place, please email Shirley.Dalziel@develop.uk.com, and for more information, please call Shirley on 07740 737 739.

This workshop will enable you to:

- Explore what an effective Internal Consultant does and assess how you measure up
- Define the different roles consultants play within organisations, such as being an HR Business Partner or HR Specialist
- Use simple Consultancy Models to maximise your impact on the organisation
- Apply the HR Consultancy Models to real life situations
- Recognise different 'triggers' for Internal Consultancy
- Deliver effective consultancy projects
- Establish credibility as a Consultant
- Take your own development as a Consultant to the next level

Contents will include:

- The consultancy stages of analysis, mobilisation, execution and withdrawal
- Tools, checklists and guidance notes and tips for each of the consulting stages
- The different roles of an Internal Consultant in an HR Business Partnering model
- Building evaluation into your consulting projects
- Stakeholder and relationship management
- The importance of the communication strategy
- Analysing stakeholders and building relationships
- The skills required of an Internal Consultant
- Critical issues for an Internal Consultant
- Working with politics and ethics
- Resourcing key projects
- Contracting with the client – written and psychological contracts
- Consultancy case studies
- Demonstrating added value and publicising successes



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The Specialists in HR Business Partnering